

February 2023

# Liverpool Law

Liverpool  Law Society

THE MAGAZINE FOR THE LEGAL SECTOR IN  
MERSEYSIDE AND THE NORTH WEST

## Newly Qualified Solicitors, Barristers and Fellows of CILEx gather at the celebration event

*Report on p.18*





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# February 2023

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 Wed, 26th April  
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 Tue, 27th June  
 Wed, 26th July  
 Fri, 25th August  
 Mon, 25th September  
 Tue, 24th October  
 Mon, 27th November



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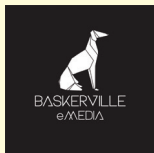
Liverpool Law Society Magazine is produced by and for Liverpool Law Society Members. This is our opportunity to share our news, events and celebrations with our friends in the legal community.

All members' contributions to Liverpool Law are warmly welcomed. Please send your article (and photo captions where possible) or request for further information, or assistance to the editor at [editor@liverpoollawsociety.org.uk](mailto:editor@liverpoollawsociety.org.uk)

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#### Editorial Committee Dates 2023

Meetings start at 01.00 pm on a Tuesday, except where noted.

15/02/2023\*\* (*In person*)  
21/03/2023  
18/04/2023  
16/05/2023  
20/06/2023  
18/07/2023  
15/08/2023  
19/09/2023  
17/10/2023  
21/11/2023

\*\*Wednesday

## Welcome to the February edition of Liverpool Law



With the longest feeling month of the year behind us and the days getting lighter we can start to look forward to some lovely spring walks including that of Liverpool and Chester Law Societies which you will see detailed in the magazine in April, all are welcome to attend.

We have a great article from our NQ event. I felt like such a Mother Hen over the NQs and so proud of everything they have overcome. To qualify is hard enough but to train during a pandemic remotely from home is nothing short of amazing. I couldn't have imagined starting a seat in a new team, or possibly new firm and not being able to just pop my head up and ask someone a question. Or for the pupil barristers not only navigating their first hearings but doing so online. Huge congratulations to you all.

I have high hopes for our future talent having attended an event at Everton in the Community recently and giving a talk to sixth form students interested in a career in law. They were all much more knowledgeable than I was at that age, I was even asked a question I struggled to mumble an answer for about Breach of Peace laws!

This month we also have a great interview with one of our new Directors Laura Cannon, whose firm won an Award at our dinner last year. Reading her story and all the countries she has worked in is fascinating and well worth the read. I'm glad to see Laura is also wanting to work with our future talent and inspire them in their journeys, I can't wait to see how that develops.

Many thanks

Many thanks  
Jennifer Powell, Editor  
Weightmans  
[editor@liverpoollawsociety.org.uk](mailto:editor@liverpoollawsociety.org.uk)



# From the President

## The latest from the President, Jeremy Myers

**It always seems to be the case that after a well-earned break for Christmas and New Year, the pace very soon returns to normal and the holiday recedes into memory. The start of 2023 has been no different, and I expect the same has been your experience.**

The Christian Lawyers' Fellowship Carol Service was the last main event of 2022 to involve Liverpool Law Society (LLS). The tradition is that the immediate Past President of LLS is one of those invited to read a Lesson. Steve Zdolyny fulfilled that role. A penetrating sermon was delivered by the Reverend Katy Canty, a former Prison Chaplain. As a Jewish visitor to services, I usually learn a little and I enjoyed the seasonal atmosphere of the post-service refreshments.

The main public-facing event so far this month was the meeting with Local Authority representatives on 19 January. A full report from our Parliamentary Liaison Officer, Paddy Dwyer, will appear in a future edition of Liverpool Law and so you will have a clear view of the matters discussed. There are a couple of strands to mention about this event. The first one was to learn that these meetings, plus the twice yearly discussions with local Members of Parliament, have been taking place since 2011. That is a solid record of achievement in helping to brief – and to lobby – our political representatives. It also enables us to demonstrate that solicitors want to be actively engaged in speaking out about the issues which affect clients and the administration of Justice.

The second strand is the breadth of the roles of people involved in the meeting. Several Councillors from the Authorities of the Merseyside region attend. The ups and downs of politics provide a steady flow of people. Additionally we now see at most meetings with the councillors at least one Local Authority staff officer, sometimes a legal department member. We also welcome most times a Police and Crime Commissioner's representative.

Our Reception for Newly Qualified practitioners – plus Prize-giving – is later today ahead as I complete this column. It is to be followed the next day by a meeting in Birmingham with the representatives of the Joint V leading provincial Law Societies. These events will be reported fully in the March edition. On the subject of the Joint V, I have accepted an invitation to take part in the judging of the nominations for awards to be given at Birmingham Law Society's Dinner. That meeting is in February and should be a useful experience ahead of our planning for LLS's own Awards, on which I am writing below.

These two events dovetail for discussion with the tentative suggestion by The Law Society (TLS) of holding regional Admission Ceremonies, on which we have been consulted. Currently, we await further detailed proposals from TLS. Our LLS officers explained to TLS in a December discussion that we are keen to engage with TLS to help people experience an Admission Ceremony if they cannot attend in London, whilst simultaneously ensuring that our own branded event is maintained with its unique LLS characteristics.

Looking further ahead, it will be soon be time for LLS members to prepare to compete for our Annual Awards. The 2023 Dinner – on Thursday 09 November at the Crowne Plaza Hotel – will once again be coupled with the Awards ceremony which showcases our local expertise and star practitioners. Please get ready to make nominations.



The Guest Speaker for the Dinner will be HM Lord Lieutenant of Merseyside, Mark Blundell, himself no stranger to our Dinner.

This Spring and Summer will provide the opportunity for us and our guests to meet in different locations outside the normal run of legal practice-type venues. Of course, full details will follow in future editions, but here is a taste of what it is to come. Saturday 29 April will see the return of the not too strenuous countryside walk with members of Chester and North Wales Law Society. It is LLS's turn to choose the location, yet to be confirmed. Ruth Fletcher – with our past President Alistair Fletcher – will lead the Walk. It will be followed by well-earned drinks at a country pub.

Thursday 06 July will see our Summer Social lunchtime event. Sometimes, our Wirral colleagues do not have the chance to attend City Centre events, so we are choosing a Wirral venue. For nearly ten years, I have been a keen sailor in Royal Mersey Yacht Club. Our Club House will be the venue for this event and is easily accessible by train from Liverpool via Rock Ferry station. This Grade II listed building with its sailing artefacts and portraits and traditional reception rooms will provide a fascinating backdrop for sailors and non-sailors alike.

Next month, as well as updating you on some of these plans, I plan to write a little more about the themes which I am spearheading for the current year.

**Jeremy Myers**  
President

[president@liverpoollawsociety.org.uk](mailto:president@liverpoollawsociety.org.uk)

# LLS Meetings & events – February 2023

These meetings and events will be held virtually unless notified otherwise (F2F):

Start Time	Meeting/Event
14/02/2023 12:30	General Committee 2022-2023
15/02/2023 13:00	Editorial Sub-Committee 2022-2023 (in person)
16/02/2023 13:00	Non-Contentious Business Sub-Committee 2022-2023
22/02/2023 13:00	EDI Sub-Committee 2022-2023
28/02/2023 12:30	Finance & Policy Sub-Committee 2022-2023
01/03/2023 13:30	Pathways to the Legal Profession)
14/03/2023 12:30	General Committee 2022-2023
23/03/2023 17:00	Joint social with the Liverpool Chamber of Commerce

## Consultation Papers

Papers referred to committees:

The following sub-committees of Liverpool Law Society are considering responding to these consultation papers. If any member would like to send in a comment, please do so to [committees@liverpoollawsociety.org.uk](mailto:committees@liverpoollawsociety.org.uk)

Committee	Consultation Paper title	Closing Date
Criminal Practice	<a href="#">Proceeds of Crime Act 2002: changes to bodies granted investigatory powers</a>	01/03/2023
Regulatory	<a href="#">SRA Standards and Regulations: minor amendments</a>	08/03/2023
Non-Contentious Business	<a href="#">Reform of the Consumer Credit Act: consultation</a>	17/03/2023

A response to the Consumer protection for post six-year negligence consultation paper by the SRA was submitted by the Society's Regulatory Sub-Committee before the deadline of 3rd January 2023

# Interview: Lauren Cannon, our new Director

**Lauren Cannon, of In-House Legal Solutions, was elected as a Director of the Liverpool Law Society in 2022.**



**Lauren is from Liverpool and a former pupil of St Edwards College in Sandfield Park. Selected as Head girl, she was also very musical during her school days, playing the piano and the violin in the school orchestra.**

After finishing school, Lauren read Law at Gonville and Caius College, Cambridge University, although not specifically knowing what area of the law to specialise in. During her second year, she undertook a vacation placement at Allen and Overy LLP, which led to her successfully applying for a training contract with them. Lauren was awarded the training contract in 2003, although it wasn't due to start until 2006, so after completing her degree, Lauren then finished her LPC at Nottingham Law School.

After this, Lauren did a bit of travelling and charity work in Africa before beginning her training contract with Allen and Overy. For part of this contract, Lauren had a seat in the Banking team of their Milan office. She remained at Allen and Overy as an Associate in the Global Loans team and went on a secondment to the German investment bank Commerzbank AG. She later moved to Commerzbank AG as an internal Legal Counsel in their Corporate Finance Department, working in their London, Frankfurt and New York offices. The move from private practice to a member

of an in-house legal team involved getting to grips with a wider range of corporate loans and corporate lending.

During this busy period, Lauren had her first child and she decided that, rather than going back to working in London, she preferred to move back home to the Northwest where she and husband Brian were originally from. It was when Brian and Lauren were working as in-house legal counsel themselves in the City of London, Lauren in Investment Banking and Brian in the investment arm of the pension fund, that they had the idea to set up In-House Legal Solutions, which provides legal outsourcing solutions to global financial institutions as an extension of their existing in-house legal teams, or as their whole legal function. They knew that Liverpool would be the ideal place to set up their business. They both saw there was a need in the market for high-profile businesses and financial institutions to be able to outsource global in-house legal work on international commercial transactions right into Merseyside, carried out by lawyers with commercial skills and in-house expertise but crucially, seeing increasing pressure to manage legal spend, without the prohibitive costs of a traditional law firm.

Their focus is to regularly create jobs and train aspiring corporate and commercial in-house lawyers at the start and at all stages of their careers who from the outset are client-facing, negotiating with global market leaders and engaging with the workings of a business, but with a desire to do this from the North-West and who may not necessarily want to move to London, for family or financial reasons but still want to experience the high quality work of global institution clients on an in-house counsel basis. This also allows for greater social mobility for those entering the legal profession as talented graduates can get a foothold

into commercial and corporate areas without the pressure of the expense and competition of a legal career in the City of London.

Lauren's involvement with LLS is fairly recent, but after being invited to the annual Leaders in Law dinner, she found herself seated next to the 2022 President Stephen Zdolny, who took the time to explain the role of a Director of LLS and what being involved with the Society entails. After hearing about the benefits this would bring for members, Lauren was keen to get involved.

Her main aim as a Director is to provide strong support for junior lawyers in the local legal community and strengthen ties between the Merseyside Junior Lawyers Division and the main Liverpool Law Society. She aims to show solicitors in the early part of their careers how the Liverpool Law Society can support them and alert new Law graduates to the opportunities Liverpool can offer for those wanting to start their legal careers here. She also aims to collaborate with local firms with a commercial and corporate focus to ensure Liverpool is firmly on the map as a true global player in commercial legal work and play our part within the legal sector to fuel the "Northern Powerhouse".

Outside of work Lauren is busy looking after her two young children aged 7 and 4, as well as their 'Sausage Dog'. She is also a trustee of the British Suzuki Music Association who are a charity that encourages people through studying music to increase their sensitivity and understanding, leading to a better quality of life. She is currently helping to teach her two children the violin through the Suzuki method pioneered by Suzuki associations around the world.

*We wish Lauren every success in her term as Director.*

# Bell, Lamb & Joynson appoint a new Relationships Manager



Andy Burke

Liverpool-based Bell Lamb & Joynson, an award-winning conveyancing firm has expanded its client relationship team with the appointment of a new Relationship Manager, Andy Burke, who joined the firm in the first week of January.

Andy has worked in the legal and conveyancing sector for over 20 years in varying roles that have focused on developing and building key relationships with introducers and stakeholders. For two years prior to joining Bell Lamb & Joynson, Andy worked for independent conveyancing and property services group Simplify. His role was to build and maintain key relationships with introducers and stakeholders to develop and improve the conveyancing experience. Andy has a wealth of experience working for law firms in the midlands and in the north.

Andy is passionate about developing and nurturing relationships with estate agents, mortgage brokers and introducers, and has worked closely with conveyancers to help enhance the experience of the conveyancing sector for stakeholders and ultimately the home movers.

*“Bell Lamb & Joynson Solicitors is one of the fastest growing traditional high street firms in the North West with a reputation for outstanding service. I am thrilled to be working with such a dedicated and passionate team of experts and I am looking forward to nurturing and enhancing*

*existing relationships with the firms established ambassador network.”* Andy said.

Mike Leeman, Managing Partner added: “At Bell Lamb & Joynson, our core focus is to deliver exceptional service to clients. Our introducers and conveyancing stakeholders are an important part of delivering this experience and our relationship team help to nurture and drive those key relationships. Andy brings with him a wealth of relationship management experience working for legal and conveyancing sector firms, with an established reputation in the local market. We’re thrilled to have Andy on board and look forward to seeing him develop business relationships with key stakeholders and clients.”

# Donna Scully shortlisted for Northern Power Women Awards!



**We are incredibly proud to announce that our Director, Donna Scully, has been shortlisted in the 'Person with Purpose' category at the Northern Power Women Awards.**

Donna had this to say about being shortlisted: *"It's not often an Irish woman is speechless but....being on this list in that category is overwhelming. If you told that girl from Dublin Inner City who left school at 16 she'd be on this list, she'd have laughed. As me granny used to say, where there's a will, there's a way!"*

*I'd like to thank Debbie Rogers & Dr. Sally Penni for nominating me. You're two of the most inspirational women I know, always supporting other women.*

*Thanks Northern Power Women & good luck to everybody nominated."*

Whittled down from 1,500 nominations to just 89 the shortlisted superstars include an 81-year-old cancer researcher, an ex-offender who provides support to women returning home from custodial sentences and a tech founder using AI to further equality in the workplace. The Northern Power Women Awards is proudly sponsored by headline partner, EY, and hosted by Nina Hossain is happening at Manchester Central Convention Complex on Monday 20th

March 2023. The Awards constitute the largest celebration of gender equality in Europe and celebrates the forward-thinking individuals and organisations who strive to create greater gender balance within their communities.

**Alison Kay**, Managing Partner for Client Service at EY, UK and Ireland, commented on the release of the 2022 shortlist: *"With 1,500 nominations for this year's awards, just to be shortlisted is an immense achievement. All nominations were carefully considered and we saw first-hand, throughout the judging process just how high the calibre of nominations were. EY are very proud to support an event that recognises so many powerful role models and organisations from across the North."*

This year, Northern Power Women wants to have an even bigger impact across its community and that starts with giving everyone on the shortlist a place on a 12-week mentoring programme. Representation can be seen from every walk of life, leaders, influencers, even those at the start of their career. The Awards are just one component of a vast programme of activity aimed at creating collaboration and conversation for the greater good. There are 100 women named across the Future List and Power List - which recognises the

leaders and change-makers of the future will be announced on Tuesday 7th February – in addition to the further 11 award categories, which include 'agent of change', 'disruptor for good' and 'one to watch', which have been announced today.



**Simone Roche MBE**, founder and CEO of Northern Power Women, also spoke of this year's shortlist: *"Among the 89 shortlisted nominees are fantastic trailblazers and advocates from the North, representing a range of industries and professions. Each of these individuals and organisations highlight just how varied the definition of success can be, as well as demonstrating that each of us has the power to make real change."*

The winners of the Northern Power Women Awards will be announced on Monday 20th of March 2023 at an awards night and dinner at the Manchester Central Convention Complex. Individual tickets and corporate tables are now available for purchase, and will once again offer 'Pay it Forward' and discounted tickets through a ballot for individuals who may otherwise not be able to attend (to date this has enabled over 280 individuals to attend).

# Taylor Wessing partner Saleem Fazal honoured for driving LGBTQ+ inclusion in the real estate sector



Saleem Fazal

**Saleem Fazal, Real Estate Disputes partner and Head of Taylor Wessing's Liverpool Office, has been awarded an MBE in the King's New Year Honours List 2023 for services to Inclusion in the Property Industry. This honour recognises Saleem's role as co-founder and long-time co-chair of Freehold, a support and networking forum for LGBTQ+ professionals working within the real estate sector.**

Since Freehold's founding in 2011 its membership has grown to over 1,000. As well as advocating for LGBTQ+ inclusivity, it has taken more than 50 professionals through its official mentorship programme, facilitated hundreds of informal mentorship chats, held many networking events, and

partnered with numerous LGBTQ+ charities and non-profits on important causes.

Freehold has been supported throughout by Taylor Wessing and leading building and property consultancy Tuffin Ferraby Taylor LLP (TFT). Key corporate supporters include Shaftesbury plc, Land Securities, and British Land.

Co-chair **David Mann** of TFT also received an MBE in the Honours List.

*"It's an incredible privilege to be included in the Honours List," says Fazal. "The recognition belongs to the whole Freehold team, all our corporate sponsors, the property press and all our members who have bought into our vision of a property*

*sector in which LGBTQ+ professionals feel fully welcome and represented. We would not have made so many advancements without the hard work, dedication, and support of many people over the years."*

Both Saleem and David stepped away from their co-chair roles in 2022. The new co-chairs have confirmed the importance of their achievements.

*"What was once a lonely sector for many LGBTQ+ people has become a lot more accepting and inclusive over the past few years," says Freehold co-chair **Scott Parsons**, UK COO at Unibail-Rodamco-Westfield. "That's in no small part thanks to the efforts and vision of people like Saleem and David."*

# SAVE THE DATE

## 9 NOV 2023

Liverpool Law Society

# ADLA

Annual Dinner featuring Legal Awards

### Annual Dinner and Legal Awards

Thursday, 9th November 2023 at Crowne Plaza, Liverpool city centre

We are excited to announce that our Annual Dinner will be combined with Legal Awards once again in 2023! Following the success of the 2022 Dinner and Awards, we are delighted to offer Liverpool Law Society members across the City Region and beyond a way to celebrate your work and achievements over the last year.

Nominations will open at the beginning of summer and close early September.

Further details will be announced soon, but for now, keep the evening Thursday 9th November 2023 free in your diary.

#ADLA

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## Liverpool Business and Property Courts Forum

Directors and the creditor duty pre- and post-insolvency: a critique of the Supreme Court decision in *Sequana*

Date: Thursday 16th February

Time: 17:00 - 18:00 Welcome and talk

Location: Zoom

Liverpool Business and Property Courts would like to invite you to join them by Zoom on 16th February 2023 at 17:00 for a 1 hour talk from Dr J.M.Wood, Lecturer in Law at Lancaster University. The talk will be chaired by HHJ Neil Cadwallader.

To book, please register through [Eventbrite](#).



# North West law firm appoints new Court of Protection lead



**Joanne McNally**

**North West law firm Jackson Lees has appointed a new Head of Court of Protection as the department continues to grow.**

**Joanne McNally** has stepped into the role, taking the helm from **Jane MacGregor** who set up the department in 2007.

Joanne started her legal career over 20 years ago as a secretary at Lees and Partners (which would later become Jackson Lees). She did this whilst studying for her law degree and later qualified as a Solicitor, practising as a commercial and residential property solicitor before moving into Court of Protection in 2010.

As the new Head of Court of Protection, Joanne heads up a team of 21 including solicitors, executives, trainees and paralegals across the firm's Liverpool office.

In addition to her new role, Joanne is a Director of the Jackson Lees Trust Corporation, which is a body set up to ensure continuity, availability and professionalism for those accessing

the firm's Court of Protection services. Launched in 2019, the Trust Corporation can act as executor, attorney, trustee or property and financial affairs deputy.

Having the Jackson Lees Trust Corporation as deputy means that the Court of Protection team can support clients with an increasingly streamlined and more flexible service moving away from the previous reliance on the practice of former Head of Department, Jane MacGregor, holding deputyship appointments in her personal name.

Joanne, who has been Deputy Head since 2019, said: *"I first became passionate about Court of Protection work during my time in property law when I was instructed to purchase properties on behalf of Court of Protection clients."*

*"Learning about the work undertaken by the Court of Protection department made me want to be part of a team that could make such a positive difference to people's lives."*

*"So, to now be taking on the role as Head of Court of Protection is incredibly exciting and I'm thrilled to be leading such a dedicated, hard-working team who are passionate about what we do. Having worked closely with Jane since joining the department, I've been able to develop the skills I need to not only take the department through to its next chapter, but also help our incredible team to grow their talent and fulfil their own potential."*

Joanne will be joined by **Danielle Carter** as Deputy Head of Department. Speaking of her appointment, Joanne said:

*"I am extremely excited to be supported in my role by the newly appointed Deputy Head of Department, Danielle Carter who has years of specialist knowledge of Court of Protection work and who is also dedicated to making a positive difference to the lives of our clients and their families through the work we do. Danielle and I*



**Danielle Carter**

*are both experienced in expert witness work preparing statements for professional deputyship costs and I am thrilled to have her supporting me in continuing this offering also."*

**Esther Leach**, Managing Director at Jackson Lees, said: *"We're extremely grateful to, and proud of, Jane for building our Court of Protection department from scratch and paving the way for the creation of the Trust Corporation, which has led to a much more efficient and streamlined service for our clients."*

*"Now, we are looking forward to Joanne taking the reins and developing the team even further. Together with Danielle as Deputy head, I am confident that the department is in very good hands and will continue to go from strength to strength."*

Jackson Lees is an award-winning solicitors which provides a full-service legal solution to private and commercial clients. With over 300 committed employees spanning over four offices, the Jackson Lees Group has a wide range of expertise to support legal needs.



# Pathways to the legal profession

**Liverpool Law Society** is pleased to arrange this online event for all schools across the **Liverpool City Region**. It is your chance to learn about the different ways it is possible to pursue a career in law. A degree in law is not the only way to enter the profession; for instance apprenticeships are becoming more widely available and popular.

Date **1st March 2023**

Moderator **Jeremy Myers**

Time **1.30pm - 3.30pm**

Venue **Online**  
President of Liverpool Law Society

## Programme

**The University route, costs and the benefits of studying for a degree** by Dr. John Tribe, Senior Lecturer in Law at The School of Law & Social Justice at the University of Liverpool

**Going into Law having a non-law degree** by Laura Samaroo, Solicitor, Senior Lecturer in Law and Programme Leader LLM in Legal Practice Lecturer at Liverpool John Moores University

**The Solicitors Qualifying Examination (SQE) & what LPC** was by Nicola Walker, Campus Manager – Liverpool & Chester at The University of Law

**The Legal Executive Route** by Paul Allonby, Chartered Legal Executive (Merseyside-based)

**Apprenticeships** by Ceri Evans, National Director of Apprenticeships Programme at The University of Law

**Becoming a barrister & life in the Law** by Isabella Denn-White, Barrister, 7 Harrington Street Chambers

**Recruiting process for both graduates and apprentices at a law firm** by Denise Wright, Early Careers Adviser at Weightmans

**A solicitor apprentice's view** by Matt Chorley, Solicitor Apprentice at Weightmans

# DWF announces 19 promotions in Liverpool

DWF, the global provider of integrated legal and business services, has announced 19 promotions in its Liverpool office.

The legal business, based at 5 St Paul's square in the city, has promoted corporate lawyer William Munday to partner. Meanwhile, head of Motor Volume Express Emma Louise Smith, real estate lawyer Tom Hubbard, insurance lawyer Heather Keenan and regulatory and compliance lawyer Sarah Smith have all been promoted to director.

*The full list of promotions are:*

**William Munday, Partner**

**Emma Louise Smith, Director**

**Tom Hubbard, Director**

**Heather Keenan, Director**

**Sarah Smith, Director**

**Gregory Chambers, Senior Associate**

**Jamie Johnson, Senior Associate**

**Natalie Malone, Senior Associate**

**Lauren Murray, Associate**

**James Douglas, Associate**

**Daniel Thomas, Associate**

**Judith Knowles, Associate**

**Isobel Betts, Associate**

**David Jeanrenaud, Associate**

**Rhiannon Evans, Associate**

**Charlotte Hampson, Associate**

**Peter Murray, Specialist Lead**

**Thomas Mellish, Lead Paralegal**

**Laura Collison, Lead Paralegal**

**Graham Dagnall**, office managing partner of DWF in Liverpool, commented on the promotions. He said: "I'm overjoyed to see so many Liverpool colleagues advancing in their career at DWF. I would like to congratulate each of them on their well-deserved promotions and thank them for their excellent performances for the business to date."



# Liverpool Chamber.

## AFFILIATE MEMBERSHIP

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# MSB's first apprentice Solicitor is one step closer to qualification after passing exams



**Poppy Hind**

**We're thrilled to announce that MSB's very first apprentice solicitor, Poppy Hind, has completed her Solicitor apprenticeship, bringing her a huge step closer to full qualification.**

Poppy's journey began at the age of thirteen when she took the initiative to reach out to MSB's Consultant, Sean Sexton, and expressed interest in a career in law. Fast forward two years and Poppy had landed herself work experience at the North West-based full-service law firm, which catapulted her career into the position she is in today.

The apprenticeship offering provides students with the opportunity to train whilst studying and earning a wage, streamlining the process to becoming a solicitor and eliminating the competitive nature of finding a training contract upon qualification.

MSB offer the apprenticeship as an alternative avenue in to law, steering away from the traditional linear,

educational routes. This provides the firm with the chance to broaden their recruitment processes and allow for qualified solicitors to enter the industry with a range of practical skills gained from hands-on experience.

On her recent success, Poppy said:

*"I'm over the moon to have passed my exams. Throughout my apprenticeship, I've been incredibly grateful to get the opportunity to try new areas of law and learn from the best in the business. The support has been non-stop amazing, with every person at MSB helping me reach my full potential."*

*"I hope to qualify in 2024 and to be a role model for people who may not have the resources or contacts to access the legal industry. My qualification is a testament to the success of alternative routes to law and just how achievable it really is."*

**Sean Sexton**, Consultant at MSB, said:

*"I vividly remember getting Poppy's*

*letter. I could not believe that she was only thirteen years old and was so impressed with her spelling, punctuation, and the obvious thought which she had given to a future career.*

*"I told her not to worry too much about which subjects she did at GCSE but to work hard at her studies and that MSB would arrange for her to have work experience as soon as she was old enough. She did exactly that and I am thrilled that the initiative shown by Poppy has been so deservedly rewarded."*

**Joanne Dalton** ILFM, Compliance Officer for Finance and Administration, and mentor to Poppy, said:

*"As Practice Manager, I took a keen interest in her development and watched with joy when she passed her A-Levels and went on to study Law. After learning that she felt unable to pursue her goal at just University alone, I took steps to enrol her on a new and alternative route to qualification, via Solicitor Apprenticeships."*

*"I am beyond proud of what Poppy has achieved so far, and I watch with pride and excitement as she closes in on fulfilling the destiny aspired to in that first, and tender, correspondence with Sean."*

*"Poppy will be our first Solicitor Apprentice to qualify, and it is with thanks to her, that she shall not be our last."*

Poppy's next steps involve preparing for her SQE (Solicitor Qualifying Exam) early next year, after graduating at the end of the year from University of Liverpool.

For more information on solicitor apprenticeships, head to <https://www.sra.org.uk/become-solicitor/sqe/solicitor-apprenticeships/>.

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**SAVE THE DATE**

## #ChamberSocial

**DATE: Thursday 23rd March**

**TIME: 5pm - 7pm**

**VENUE: Royal Institution**



**Liverpool Chamber.**

# Society welcomes 2022 qualifiers to the legal profession



On 24 January 2023 Liverpool Law Society held an event at 30 James Street Hotel, Liverpool, to celebrate newly qualified lawyers. The event was hosted by Jeremy Myers, the Society's President and HHJ Catherine Howells joined the President to hand out certificates and prizes.

This event has been in the Society's calendar each year, for over 10 years. It was especially enjoyable that everyone was able to meet and celebrate face to face, post covid. The event was well attended by 23 newly qualified Solicitors, Barristers and Cilex, their friends, colleagues, and families, together with

the Society's Directors, Officers and Solicitors.

The President welcomed the guests and introduced David Tarttelin, Chair of Merseyside Junior Lawyers Division (MJLD). David explained the role, support and events offered by the MJLD, and invited the newly qualified lawyers to join them.



HHJ Howells congratulated the newly qualified lawyers and commended them for their achievements, in particular their commitment to continuing their studies and qualifying as lawyers during a pandemic. HHJ Howells handed out



certificates and prizes to the lawyers, coupled with warm congratulations from the President.

Prizes were awarded for achievements in professional examinations based on the results of the Legal Practice Course at the Liverpool John Moores University and at the University of Law.

Each of the following prize-winners received a copy of the book 'A Century of Liverpool Lawyers', published by the Society, together with a cheque for £100.00:-

**Anthony Grogan** from Brabners, winner of the Atkinson prize for 2022

**Chloe Roche** from CEL Solicitors, winner of the Enoch Harvey prize for 2022

**Adam Goadsby** from Brabners, winner of Rupert Bremner prize for 2022

**Emily Climpson** from Liverpool City Council, winner of Timpron Martin prize for 2022

Two Liverpool Law Society Prizes were also awarded:-

The **E. Rex Makin Prize** to the youngest Solicitor to be admitted to the roll in the

Liverpool constituency, was awarded to **Katie Witterick**.

The **Muir Matthews Prize** for a young/trainee solicitor in Liverpool who is judged to have made the largest contribution on an all-round basis, was awarded to **Chelsea Kearns**.

After the ceremony concluded there was time for people to network and enjoy the atmosphere.

Thank you to the President for hosting the event, and **David Tournafond**,

Chair of Charities & Education Sub-Committee and the team at Liverpool Law Society for organising the event. Thank you to the venue, 30 James Street Hotel, and a special thank you to HHJ Howells for helping to make this event a memorable occasion for everyone, and for stepping in for HHJ Cadwallader, who was unable to attend. We are already looking forward to next year's event where we will celebrate all those who qualify into the law in 2023.

**Gaynor Williams**

Vice President of Liverpool Law Society



# MSB Solicitors celebrates cultural diversity in annual Chinese New Year parade



MSB was proud to once again join the thousands of people who congregate in Liverpool each year to ring in Chinese New Year.

Liverpool is home to one of the oldest established Chinese communities in Europe. The ports connecting Liverpool to Shanghai were instrumental in the trade of silk and cotton wool, and ultimately built up the Chinese Community in the heart of the city.

Now a popular tourist attraction, the stunning Ceremonial Archway at the entrance to Chinatown is a 'beacon of good fortune' attracting all across the city to the festivities each year.

## Welcoming the Year of the Rabbit

After the success of last year's festivities, the team at MSB were delighted to be invited back to the city's annual Chinese New Year celebrations last month in an event which drew a crowd of around 25,000.

Throughout January, Steve Ornellas of Liverpool Hung Gar Kung Fu Club once again took on the task of training the MSB team each Sunday as they worked towards performing their Dragon Dancing skills for rest of the city in the Chinese New Year Parade.

The movement of The MSB Lion was mesmerising to watch as it paraded through the streets and restaurants of the historically rich China Town, making its way towards Duke Street, dancing to the beat of the drum while scaring away negative energy and bringing in luck for the coming year.

**Emma Carey**, Managing Partner at MSB, said:

*"As a law firm founded in Liverpool, we pride ourselves on supporting the communities we serve, and we are always excited to be invited to take part in the Chinese New Year celebrations."*

*"The energy and enthusiasm of the day is truly something special, and we were proud to once again be invited to be part of it. From the colourful parades and lion dances to the traditional customs, Chinese New Year in Liverpool is a day filled with joy and celebration. It brings with it a wonderful opportunity to come together as a community and embrace the diversity and culture that makes Liverpool such a unique and vibrant city."*

From everyone at MSB, we wish you a Happy New Year!





The Lunar New Year celebration marks the first day of the year in a traditional lunisolar calendar and the start of spring. It is celebrated by numerous cultures in diverse ways. This year MSB Solicitors were fortunate enough to be invited to join in with the Lunar New Year celebrations once again participating in the spectacular Lunar New Year celebrations in the City Centre.

Liverpool is home to one of the oldest established Chinese communities in

Europe. The ports connecting Liverpool to Shanghai were instrumental in the trade of silk and cotton wool, and ultimately built up the Chinese community in the heart of the city. Now a popular tourist attraction, the stunning Ceremonial Archway at the entrance to Chinatown is a 'beacon of good fortune' attracting masses of people across the city to the festivities each year.

Sunday 22nd January 2023 marked the beginning of a New Year in Chinese culture and this year is the year of the Rabbit. MSB staff George Chai, Jessica Jones, Robert Lee, and Aishath Ahmed were delighted to join in dragon dancing around Chinatown. They teamed up with Liverpool Hung Gar Kung Fu club, who have been involved in the Lunar New Year celebrations since 1975, with a traditional

Chinese dragon performance to a crowd of around 25,000 people. The Kung Fu club has been patiently training with the team throughout January teaching them the skills for the traditional Lunar New Year celebrations.

On Sunday, the team showed off all they had learnt and were joined by incredible lion dancers who brought a backing of drums and cymbals keeping the atmosphere alive for spectators. The city was filled with vibrant colour as both the lion dancers and dragon dancers celebrated along the streets of Chinatown through the iconic Archway. The day also included traditional dancing, martial arts displays and an incredible firecracker display which signified warding off any negative energy and bringing luck in the New Year.



Emma Carey, Managing Partner at MSB, said:

"At MSB, it's incredibly important for us to celebrate the range of cultures that encompass our great city and Chinese New Year is no exception.

"Each year, the team take part in the city-centre parade to bring in the Lunar New Year as a tribute the Chinese community, both within the team and in the wider city.

"To truly create an impact, we must

celebrate the diversity around us and that is exactly what we do at MSB. We're proud of our efforts and long may they continue."

As a firm, MSB are committed to embracing diverse cultures and encourage all staff to be proud of their heritage and partake in cultural events whilst also continuing to support local communities. George and Rob were particularly proud to have taken part in the parade as it gave them the opportunity to embrace their Chinese heritage and it was a bonus for both to see the city come together to celebrate this significant event. It was very special to be a part of the parade to bring in the Lunar New Year whilst also being

taught the cultural significance of the ceremony.

From everyone at MSB, we wish you a Happy New Year!



## News from the EDI Committee

**At our first meeting our 2023, we of course started by exchanging greetings and wishes for the New Year.**

Enquiries were made as to whether any firms celebrated Chinese New Year, and we were impressed that several members of MSB Solicitors being involved in dancing with the dragon! We then discussed that it should in fact be 'Lunar New Year', to ensure inclusivity for other Asian countries and communities that celebrate the occasion.

Our Speaker for this month's meeting was **Elly Smith**, a Developmental Officer at Vauxhall Law and Information Centre. Elly's role at the Centre includes fundraising and campaign work, making Grant applications and their social media.

She advised that the Centre was set up in 1973 in collaboration between Liverpool Law Society, Liverpool City Council and Liverpool John Moores University; so will be celebrating their 50 year anniversary in June.

Elly advised that the local community was heavily involved from the outset in the set up of the Centre, and in establishing what areas to focus on in order to assist the community. They were initially funded by a combination

of Liverpool City Council and Legal Aid. Unfortunately the cuts resulting from LASPO and then Council budget cuts of course impacted them, and so a large part of her role is now fundraising for the Centre itself. The Centre works and campaigns with a variety of other local charitable organising including the Spirit of Shankley and Fans Supporting Foodbanks.

The Centre have developed their services from what was at one point only one full time member to having 11 people on staff including a Trainee Solicitor. They provide advice, assistance and support on a variety of issues including Welfare Benefits, Housing and Debt. This includes combatting eviction and homelessness, assisting with appealing DWP decisions, assisting asylum seekers and those at risk of destitution. The Centre also offers specialist services for bereaved and terminally ill members of the community.

Elly advised that the majority of their clients are disabled and/or otherwise extremely vulnerable. She explained that there definitely seems to be a correlation between the pandemic, the current cost of living crisis and mental health deterioration, as well as an increase in agoraphobia so their aim is to continue

to develop their services to continue to best assist the community. She advised that they offer both remote and face to face appointments, as well as a Drop In at the Centre on Fridays. They also provide outreach services with drop in Centres at the Vauxhall Food Pantry, outside Liverpool Football Club, and their newest outreach service at Maghull Town Centre.

Vauxhall Law and Information Centre is an integral part of the Merseyside community, and at 50 years of age their hope is to continue to develop to continue to provide support and assistance to the community for many years to come (here's to another 50!)

The Centre are currently fundraising for their 50th anniversary events in June which will include Open Days and a play about a Nigerian who became the first Judge of colour. The Committee will of course be sharing the details of these upcoming events once they have been finalised.

Any firms interested in assisting the Centre (be it with donations, fundraising or legal support) should contact them via their website. Additionally, the Centre are looking to expand and diversify their Trustees, so if anyone is interested in that please contact them.

# Gamlins Law raises over £250,000 to support vital work of Cancer Research UK



Ron Davison

**A leading North Wales law firm has been recognised by Cancer Research UK after securing over £250,000 worth of gifts from people choosing to leave a legacy to the charity in their Will.**

Gamlins Law has been offering Cancer Research UK's Free Will Service to people aged 18 and over for the last four years, giving guidance and support to those wishing to write a Will or update an existing one.

Cancer Research UK is the world's leading cancer charity dedicated to saving lives through research and Gifts in Wills funds over a third of the charity's life-saving research. Without them, Cancer Research UK would not be able to undertake the pioneering research that is not only saving lives in North Wales but across the world at a global scale.

**Ron Davison**, Managing Director of Gamlins Law, said: "We are honoured to have been recognised by Cancer Research

*UK in this way. One in two people will get cancer in their lifetime and many of us at the firm have friends or family who have been affected by cancer. Together with clients' pledges and ours, we are beating cancer for future generations."*

**Samantha Devlin**, Head of Legacies at Cancer Research UK, said: "We all reach a stage at some point in our lives where we start to look ahead and consider what will happen to our financial affairs in the future, when we may no longer be around.

*"Our Free Will Service is provided without obligation and we are grateful to Gamlins Law for the expertise and sensitivity they show in providing clear information and guidance to help people in North Wales make the best choices for them."*

The money raised will fund exciting research such as that being undertaken by Dr Alan Parker and his team in Cardiff, who are training viruses that usually

cause coughs and colds to infect and kill cancer cells. Eventually, these modified viruses could also be used to carry cancer therapy drugs directly to the tumour. This research could pave the way for the development of out-of-the-box treatment ideas, which could improve survival for people with cancer.

Cancer Research UK is the only charity fighting over 200 types of cancer and is determined to accelerate progress so that 3 in 4 people survive their cancer by 2034.

Cancer Research UK's Free Will Service has been running successfully for over 20 years across a network of solicitors nationwide. It is easy to use and people using the service are asked to consider leaving a legacy gift to Cancer Research UK but are under no obligation to do so.

Gamlins Law, which employs 75 people, has offices in Rhyl, Ruthin, Mold, Abergelle, Denbigh and Holywell.

# Bell Lamb & Joynson shortlisted for two UK Access Legal Modern Law awards

Liverpool, UK - Bell Lamb & Joynson, a leading UK law firm, is proud to announce that it has been shortlisted for two prestigious awards in the UK Access Legal Modern Law Awards. The firm has been nominated in the categories of "Client Care Award (26+ employees)" and "Paralegal of the Year" for Emily Oliver.

The UK Access Legal Modern Law Awards recognise and celebrate the achievements of leading legal professionals and firms in the UK. Bell Lamb & Joynson is honoured to be recognised for its commitment to providing exceptional client care and for the hard work and dedication of its paralegal, **Emily Oliver**.

The Client Care Award (26+ employees) recognises the efforts of law firms to provide the highest standards of client care and support. Bell Lamb & Joynson is proud of its reputation for providing personalised, professional, and compassionate support to clients.

Paralegal of the Year nominee, Emily Oliver, has been recognised for her exceptional work in the legal field. Her dedication and hard work have made her an invaluable asset to the firm and its clients.

Bell Lamb & Joynson, Managing Partner, **Mike Leeman**, commented on the news: *"We are thrilled to be shortlisted for these awards. Our team is dedicated to providing the highest standard of legal services and client care, and it is an honour to be recognised for their efforts. A special mention to Emily Oliver for her nomination, and we wish her and the whole team the best of luck on the night."*

The winners of the UK Access Legal Modern Law Awards will be announced on March 2nd, 2023.



Nominee Emily Oliver, Paralegal, Bell Lamb & Joynson





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# MJLD

**Earlier this month the Merseyside Junior Lawyers Division (MJLD) held their first event of 2023, kicking off the next twelve months of social and educational events at Boom Battle Bar Liverpool.**



Dan Pearson

The January event was kindly sponsored by G2 Legal, without whom the event would not be able to take place. MJLD is entirely funded through sponsorship and without it would not be able to bring together Liverpool's young lawyers as we do.

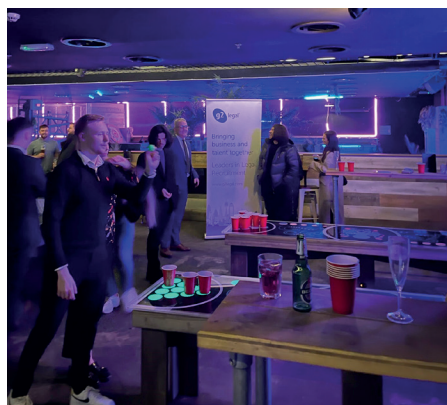
We saw 80 of Merseyside's Lawyers, including paralegals, legal executives, trainee and qualified solicitors and barristers, gather for a fun filled social event.

To combat the January blues, the event features a host of interactive games including; interactive darks, pool, beer pong and table tennis.



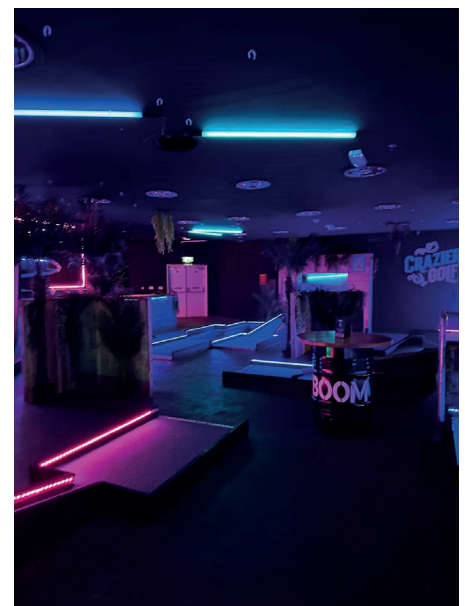
G2 Legal's representatives, including Carl Ryan, also came along to discuss all things recruitment and careers should attendees have any questions and get well involved in the games.

The MJLD urges all junior lawyers in the profession to join our network which will play host to a variety of event throughout the next twelve months.



Up next on MJLD's social calendar will be our charity event in aid of Maggie's Wirral.

LLS and MJLD are looking forward to the return of the annual LLS v MJLD Quiz night in April. More details to come!



If there are any enquiries regarding the MJLD, membership, sponsorship or otherwise, please contact MJLD Chair, David Tarttlin at [DavidTarttlin@msbsolicitors.co.uk](mailto:DavidTarttlin@msbsolicitors.co.uk).

**Dan Pearson,**  
Trainee Solicitor at Crawford Legal Services UK and Social Representative for MJLD

# £5m investment planned for Liverpool city centre



Our regular update from Julie Johnson, partner at Morecrofts Solicitors and chair of Liverpool BID Company's Commercial District BID operating board



Julie Johnson

**This month, Liverpool BID Company unveiled its plans for a £5 million investment in Liverpool city centre to help it bounce back after the pandemic, weather the cost of living crisis and help businesses to go green.**

Seeking a fifth term of its Retail & Leisure BID Area this Spring, the plans would see Hope Street added to the area, which currently stretches from Lord Street to Bold Street, Renshaw Street, Williamson Square and the Cavern Quarter. The term would see the BID Area run until summer 2028 and would take it into its third decade.

Liverpool BID Company operates three BID Areas in Liverpool city centre; Retail & Leisure which covers the city's shopping, leisure and hospitality heart; Culture & Commerce, taking in the city's famous waterfront and reaching up to William Brown Street and Lime Street; the Accommodation BID, the first operating in the UK, which is exclusively for the city's hotels and serviced accommodation providers.

Liverpool BID is a not for profit, funded by an annual levy paid by those businesses which are eligible

in designated areas of the city centre. Established in 2005, there are over 1,000 businesses in the city centre part of Liverpool BID Areas. The services they receive include dedicated street cleaning, networked radios to provide better security and coverage, lobbying and connectivity to those in power, including at a local, regional and national level. The funds are also used for events and animation in BID Areas designed to tell the story of particular neighbourhoods, to attract visitors and to help businesses to thrive. Liverpool BID also provides data services to help businesses understand how the city centre is performing.

Alongside its regular role of working with city partners on safety, security, street cleansing, networking, connectivity and more, Liverpool BID has a series of proposals for the next five years. The plans include funding a summer of festivals showcasing the character of the city centre's different neighbourhoods including

Castle Street, Bold Street, Williamson Square and Hope Street, investing in Christmas decorations and animation across the city centre, greening the city centre and helping businesses to achieve Net Zero, delivering on SRFs for the Cavern Quarter and Williamson Square to improve visitor experience and attract footfall

It is almost two decades since Liverpool became one of the first UK cities to establish a BID, Business Improvement District, and since then Liverpool city centre has transformed. What BID offers is the opportunity for businesses to have a direct impact and say in that transformation. The levy from our businesses is an investment that goes towards making Liverpool a place to thrive, for those living, working and visiting the city. It is about working with our city partners to constantly improve and enhance the public realm, make the city more attractive, safer and easier to get around.



# News from Merseyside Law Centre

Fighting for equality through social justice to combat poverty & homelessness



**First and foremost, we would like to wish all Liverpool Law readers a very happy new year and best wishes for a prosperous year ahead.**

We would like to share with you a couple of exciting things on the horizon for Merseyside Law Centre this year. Firstly, we are moving from our current Bold Street location to the Kuumba Imani Centre as from March. We are thrilled to be moving to L8, the original home of the renowned L8 Law Centre. The L8 Law centre were a part of the nationwide wide law centre movement which began in the 1960s. This movement aimed to provide free legal advice and representation to underprivileged communities for whom legal representation was often not a reality. This return to L8 will be a very poignant return of a Law Centre to the area and we are so looking forward to being a part of such a vibrant community. We will still have a presence in Dovecot and our drop ins at Dovecot Mac will remain the same.

Last year we said goodbye to a few much-valued members of our team who moved onto pastures new. This year will see valuable additions to our team as we are interviewing for a new Housing/Social Welfare Solicitor and a new Triage Co-Ordinator and welcoming a new Immigration Solicitor, Jo Bezzano. Jo's background includes work in immigration and asylum law and specialising in advising and representing unaccompanied asylum-seeking children. She previously worked for University of Liverpool in their Law Clinic, and she worked three years as a lawyer in the Solomon Islands as well as working in the UK Department of International Development. We are so excited to welcome her into our team and for our clients to benefit from her extensive experience and passion for social justice.

Back in December we attended the Law Centre Network's AGM titled 'Racial Justice and the role of Law Centre's in dismantling systemic racism'. It was an incredibly inspiring and powerful call to arms for Law Centres to use our power and knowledge to drive pivotal change. There were a number of high profile speakers holding the sessions including Baroness Osamor and highly influential American lawyer, Ben Crump.

## Case Study

### Advocating for a client to be relocated to adequate accommodation under Section 17, Childrens Act 1989.

Client A had previously been assisted by MLC, accessing Section 17 accommodation. She had previously been told by the LA that she was not eligible for assistance as she was in the UK without any status and had no recourse to public funds. They were given temporary s17 accommodation in a hotel, and financial support equivalent to the rates received under Section 4 support.

The client returned to us to see if we could assist with a challenge of the suitability of the one room hotel accommodation she had been given and had been living in for 4 months. The accommodation was unsuitable for a mum with two young children. They were only provided with one bed and only had a microwave to prepare food. Client A was concerned that she could not provide her children with suitable nutrition, and the challenging sleeping arrangements meant that her eldest was falling behind in school.

We appealed to Social Services on behalf of the client and after facing multiple barriers were able to obtain a copy of her Child in Need Assessment. This proved that the family had been assessed in need of suitable accommodation. We liaised with the client's Health Visitor, her pastoral worker at school and her Immigration Representative to compile evidence and written reports. We

put together a request for alternative accommodation. We threatened the Local Authority with a formal complaint and escalation to the Local Government and Social Care Ombudsman should they not review her provisions. This is the only way to challenge unsuitable s17 support. Ultimately the client was given more suitable Section 17 accommodation with separate bedrooms and a kitchen. The client's application to regularise her immigration status was granted and she is now able to move on into her own tenancy, with recourse to public funds.

This case is an example of support needed by vulnerable migrants to whom Legal Aid is not available. Section 17 challenges are not in scope and without Our Liverpool funding we would not have been able to take on this case. Local Authority's are often reluctant to provide adequate support for clients who have outstanding immigration applications, in the anticipation that they will be granted status within the foreseeable future. This is not the case, the Home Office can take 6 months + to make decisions, and require clients to provide substantial evidence, including making applications for travel documents at embassies in London. This financial strain causes further pressure on client's who are trying to cope living in unsuitable properties.

With the current cost-of-living crisis likely to get much worse, our services will be needed now more than ever. If you could consider donating to Merseyside Law Centre, it could make a massive difference to many people's lives in Merseyside. Our donation details are up on our website [www.merseysidelawcentre.co.uk/donate](http://www.merseysidelawcentre.co.uk/donate)

As always, our current contact details are below so please do pass these onto anyone you think may benefit from or require our services.

E-mail: [enquiries@merseysidelawcentre.co.uk](mailto:enquiries@merseysidelawcentre.co.uk)

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# SAVE THE DATE

Saturday, 29th April 2023

**For a joint walk with members of  
Liverpool and Cheshire & North  
Wales Law Societies**

**Further details coming shortly**

## Charity Spotlight: Blackburne House



**BLACKBURNE  
HOUSE**

Blackburne House is a Liverpool-based charity that supports the development of local - and often vulnerable - women. With a core focus on education, we offer a wide range of nationally-recognised courses and qualifications to women. Set in a Grade II-listed building in the heart of Liverpool's Georgian Quarter, we enable women to learn and grow in a safe and inspiring environment.

2023 marks our 40th year of working to transform women's lives. Women's Technology Training Limited, also known as Blackburne House Education, was established in 1983 with the aim of progressing women from disadvantaged backgrounds into employment within technical professions – an area in which, at the time, women were significantly under-represented.

Today, Blackburne House supports thousands of women every year, delivering accredited courses in a variety of subjects alongside a range of support services to help them to transform their lives.

For some of our students, this is their first chance to gain a qualification, for others they have been out of education for a number of years or they are looking to support their own personal

and professional development. We are privileged to be able to provide them with a safe and welcoming environment to support their development and growth. Our students come to us from all walks of life and often have a range of complex needs, ranging from low levels of English language skills upon enrolment to additional support needs such as poor mental health or low self esteem.

We've been able to help women such as Vicky, who completed our Inspire Programme with our wellbeing service. This programme gave her the confidence to return to education after a long time of feeling that she was unable to achieve. After completing the Inspire Programme, Vicky said *'I felt safe, listened to and was made so welcome. It was the scaffolding to help me think of my worth in life and how I had the ability to change things I thought were set in stone.'*

Vicky is currently studying Counselling qualifications at Blackburne House and is well on her way to a new career and a newfound independence. It is successes like Vicky's that demonstrate the need for our work.

Our mission is supported by our social businesses, whose profits are reinvested into the education of women in the Liverpool City Region. These businesses enable us to provide a holistic support service for our students whilst simultaneously servicing local businesses and communities.

Our Bistro serves locally sourced, homemade food to our customers and students who return time and time again for the delicious meals and friendly service. We have been able to extend our services to include the Clatterbridge Cancer Centre in Liverpool, where we provide the same great service to the patients and staff of the hospital. Our events catering service is a great option for those who want to buy social and eat local, with all profits being driven back into the business.

The Wellness Centre at Blackburne House started during the pandemic when many women were struggling with isolation and poor mental health. We saw a need for an accessible wellness service that was available to women from a variety of different backgrounds.

Our services benefit women from lower income backgrounds who are unable to pay for private wellbeing sessions – over 90% of our service users receive fully funded sessions, and we have reduced local waiting times significantly for those referred to The Wellness Centre. We offer a range of services, from mindfulness and group wellness sessions to private counselling and wellness at work sessions. Since the launch in May 2023 we have helped over 500 women to improve their wellbeing and have supported a growing number of organisations to enhance wellbeing at work.

Our services are designed to empower women to succeed and as such our onsite multi-cultural Nursery provides flexible and affordable childcare to our students, staff and families from across the city. This is a vital provision as 48% of our students have dependent children. We provide funded childcare to our students to enable them to attend classes. Children in our Nursery benefit from the highest level of care in an inspirational and multi cultural environment, providing solid foundations to support their transition into school.

Our conference and events facilities provide a versatile space for every kind of function, from meetings to weddings. We provide a tailored service complete with catering packages from

our Bistro. As a social enterprise, our customers are supporting local women with every booking, as all of our profits are invested into our services.

School for Social Entrepreneurs North West (SSE North West) was launched in Liverpool in 2007 as a partnership between Blackburne House and The School for Social Entrepreneurs. Our capacity building programmes help individuals start, sustain, and scale social enterprises, charities and community projects. SSE North West now has more than over 500 Fellows and Associate Fellows who have completed the programmes and continue to create thousands of jobs and improve their communities, in Liverpool and beyond.

All of our services combine to create a hub where women can feel safe and encouraged to become the best versions of themselves. Our work is centred on our 4 values of inspiration, transformation, equality and independence. We aspire to give confidence to the women we work with so that they can go on to live independent lives, believe in their dreams and achieve their ambitions. We want to inspire our women to believe that anything is possible.

We're proud of the impact of our work to date but we recognise there is still much work to be done to secure more positive futures for women from across the city region. The successes we achieve would not be possible without the generous support of our corporate partners, social value partners, customers and friends who enable our social impact.

*There are many ways in which you can support our work, from simply popping in for a coffee, to fundraising or becoming a Social Value Partner. You can connect with Blackburne House by following us on Facebook, Twitter or Instagram @blackburnehouse and if you would like to talk more about how to support our work, you can email [fundraising@blackburnehouse.co.uk](mailto:fundraising@blackburnehouse.co.uk).*



# Regulation Update

The latest Regulation news from Andrea Cohen of Weightmans LLP



Andrea Cohen

**We hope you have had a positive start to 2023. The break seems like a distant memory, and we're back into the swing of things in the world of risk and compliance, particularly in respect of AML and recent disciplinary decisions. AML**

As we've previously reported, AML is a high priority for the SRA, with an increase in capacity and resources to carry out in-person and desktop visits to supervise firms' compliance with the Money Laundering Regulations.

Following the increase in the SRA's fining powers, the SRA, having carried out an onsite forensic investigation, has recently fined a firm a record £20,000 in a regulatory settlement agreement for failing to have in place a compliant firm wide risk assessment (FWRA) or AML policies, controls and procedures (PCPs) until after the investigation ended, despite the SRA's warning notices. The FWRA did not take account of the risks of conveyancing (around 75% of its fee income) and controlling client money and did not consider the Legal Sector Affinity Group guidance or the SRA sectoral AML risk assessment, and the PCPs referred to MLRs 2007. In addition, there was no independent

audit function in place and the only AML training employees received was a booklet sent out in January 2022, dated 2016/17. File reviews carried out by the SRA indicated breaches of MLR, including no client or matter risk assessments, failing to verify source of funds, unexplained monies received from third parties and not keeping copies of CDD documents.

This is the largest penalty relating to AML breaches that the regulator has handed out since increasing its fining powers back in July 2022, the other fines in this area being in the region of £2000 (for incorrectly making a declaration that the FWRA was compliant, failure to train employees etc.) and we anticipate that we will continue to see this level of fines continuing.

## Sanctions

The Government recently made amendments to the financial sanctions regime, introducing a ban on providing trust services to those connected to Russia, or to a designated person. The Russia (Sanctions) (EU Exit) (Amendment) (No. 17) Regulations 2022 came into force on 16 December 2022. As a reminder, all firms are subject to the sanctions regime, not just those who undertake work within scope of the MLR, and it's worth taking a read, if you've not already done so, of the SRA guidance <https://www.sra.org.uk/solicitors/guidance/financial-sanctions-regime/> which sets out what an effective sanctions compliance regime may include.

## Transparency Rules

As we noted in our horizon scanning section last month, the SRA announced in August 2022 that it would be starting a rolling programme of checks on firms' websites to ensure

compliance with all aspects of the SRA Transparency Rules, which came into effect in December 2018.

The SRA recently published details of a number of regulatory decisions made in October/November involving breaches of the Transparency Rules, with firms being fined up to £3500, the highest fine for such breaches to date, conditions imposed on authorisation and costs of up to £600, for breaches including failing to publish mandatory details about costs, complaints procedure and displaying the SRA's digital badge on the website.

The SRA will be checking all law firm sites, including those of firms who have previously filled in a self-declaration stating that they are fully compliant. Even if your firm does not offer services that need to publish information about pricing, who delivers the services etc., namely conveyancing, probate, immigration, employment tribunals and motoring offences, all firms must publish details of their complaints procedure and the website must also include the SRA clickable logo.

## SRA consultation - amendments to Standards and Regulations

A reminder that the SRA consultation on several minor amendments to the Standards and Regulations, including areas relating to managing bank accounts on behalf of clients, SRA Accounts Rules, carrying out pro bono work, administering oaths and statutory declarations closes on 8 March 2023.

## Law Society Practice notes

The latest practice note published by the Law Society, Powers of attorney for managing finances, provides information about the different powers of attorney that can be used when dealing with a financial organisation.

## Disciplinary Decisions

### Struck off for dishonesty (1)

A former solicitor has been struck off the roll for admitting to twelve separate instances of dishonesty, including the misuse of client monies and providing false information to clients. The solicitor admitted creating false time entry recordings to support the account he had provided to his firm and telling a client a claim had been made on his behalf when it hadn't, and even provided erroneous listing details of the claim. The solicitor agreed with the SRA that he should be struck off the roll and agreed costs in the sum of £44,770.

### Struck off for dishonesty (2)

A solicitor serving a twelve-year sentence in respect of two counts of fraud has been struck off for acting in contempt of court by breaching

several court orders. The solicitor acted for a property developer and was found to have continuously breached undertakings to repay funds of more than £10m from investors, which had been fraudulently obtained. The SDT ordered that the solicitor be struck off the roll. No orders as to costs were made due to the solicitor's financial position.

### Struck off for dishonesty (3)

A solicitor has been struck off for acting dishonestly, having informed clients that he had submitted their applications for indefinite leave to remain in the UK and provided updates over 10 years on the 'progress' when no application had been made and failing to keep clients informed as to their immigration status. The solicitor fabricated letters from the UK Border Agency, dated after the Agency was closed. He was also ordered to pay £37,500 costs.

### Ordered to pay costs twelve years after strike off

The SRA has been given leave to enforce an order for costs of £52,000 against a solicitor who was struck off for dishonesty twelve years ago and ordered to pay costs, the enforcement of which was restricted due to his, then, financial position. The SRA discovered that he was the owner of a property worth over £600,000. He was also ordered to pay £1,995 costs for this application.

### How Compli can help...

If we can provide any assistance or expertise within the areas of risk and compliance and AML, please do get in touch with our Solicitor Regulatory and Professional Discipline Team at [compli@weightmans.com](mailto:compli@weightmans.com).

**Andrea Cohen**  
Compli  
Weightmans LLP

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# Monthly Costs Update



Welcome to our February 2023 costs update. The year is moving on swiftly – some shops have Easter Eggs on display already! The world of costs shows no sign of slowing down. Before we know it, October 2023 will be upon us and Fixed Costs will, in theory be with us. We have mentioned this before and firms need to keep themselves updated with developments. We do call on the rules committee to publish some details sooner rather than later so that we can all prepare for fundamental changes to the way we all work.

One major issue that has become prevalent in recent years has been allocation of claims. For law firms, such allocation can mean the difference between being paid and not being paid. Housing Conditions cases have been a particular battle ground. Most people think of small claims as those concerning faulty consumer goods or minor injuries.

One recent case that discussed when a case should be a small claim was *Wilkins v Serco Ltd* [2023] EWHC 61 (KB) – a false imprisonment case. If ever there was a type of case that was anything but a small claim...

There had been a delay of a few days in releasing the claimant from prison. Liability was denied. Some blame was said to attach to the magistrates court. The case eventually settled for £3000. This was within the limit for small claims allocation (£10k). The case had not been allocated to a track. The District Judge agreed that, in view of the nature of the dispute the claim, it would have been a fast track case and costs were allowed on the standard basis. The Defendant appealed, relying on the usual rules set out in CPR 26.6. Because it was a case management issue, the appeal judge had to decide whether the decision was one which no reasonable district judge would have made. There are no special rules in relation to the allocation of false imprisonment cases, as there are in say housing cases.

The district judge had focussed on the complexity of the case and the likely importance of the decision to other parties – the wider view including human rights. Heather Williams J. found that these matters were entirely within the range of factors that a reasonable District Judge would consider. Included in this was the chance, albeit small, of a jury trial. The district judge's decision was upheld.

This was clearly a correct decision. Any reasonable person looking at false imprisonment cases would agree that they are a long way from the world of small disputes for which the Small Claims Track is designed. They can be difficult cases and often involved the powers of the state.

Similar arguments are raised in housing conditions cases. CPR 26.6 says that where there is a claim for specific

performance a claim will normally be allocated to the fast track is the cost of outstanding works exceeds £1k or of less, if the value of a damages claim exceeds £1k. It is becoming increasingly common for landlords to argue that, notwithstanding this rule the case should be dealt with as a small claim. Such arguments should be rejected for similar reasons. They are complex cases. This is why the special rules on allocation were made in the first place. When Fixed Costs are introduced later this year, is likely that there will be a notional uplift in the value of the claim to reflect the non monetary element of the claim. There is also an issue of wider interest at a time when living in poor conditions is the focus of much discussion during a cost of living crisis.

In other news we now have clarity over the issue of agency fees in fixed fee personal injury cases.

In the unreported case of *Wilkinson-Mulvanny v UK Insurance Limited* the familiar arguments were raised. The issue is simple but important. What element of the medical report fee is recoverable from the unsuccessful third party? Is just the expert's fee for writing the report or can there be an element to cover the costs of a medical agency in arranging the report? In a non binding decision the district judge allowed the fees of the agency. One factor that was taken into account, was the agency does the work that the solicitors would otherwise have done, although this work would presumably have been part of their fixed fee. The judge also noted that nothing in the rules limited the fees in way suggested.

This is certainly a helpful decision but it also raises questions and we think it is highly unlikely that the issue will go away any time soon.

**ELIZABETH J. SOILLEUX**  
 MA, MB, BChir, PhD, FRCPath  
**CONSULTANT PATHOLOGIST**

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George Lambrou FCI Arb

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[Find out more](#)

# Probate Genealogy – A Private Client Practitioners' Secret Weapon

## What is Probate Genealogy?

Probate Genealogy is a crucial part of the legal services world, helping Private Client professionals with their workload on a daily basis. Also known as probate research, the core service offerings are locating difficult to find beneficiaries named in wills or establishing and finding the relevant next of kin in intestacy and Court of Protection cases.

Research in this sector can be complex, detailed and often international, as can regularly involve crossing national borders. Case managers simply follow the research, wherever in the world it leads them.

Probate Genealogy is a knowledge industry. It is work undertaken by dedicated and skilled people using both new and more traditional methods. The expertise lies in locating and correctly applying historical records and data to identify individuals, assets, and estates. Over time, a 'gut feel' for things develops as knowledge is acquired.

You might think that in this increasingly connected world that we live in, finding beneficiaries would be relatively straight forward, yet this is frequently not the case. On a general level, people forget to update their contact details when they move residence (which happens more often now) and can drop off electoral rolls and other government databases. More specifically, in some instances, people simply do not want to be found and make it difficult to be located.

## Intestacies

In cases of intestacy, the work of probate genealogists becomes particularly important as it can often be unclear as to whom is entitled to inherit assets where no valid will is in place to follow. In fact, this is a particularly prevalent issue with industry reports stating that up to two in three deaths in the UK in 2021 was intestate.

The research work carried out checking family trees and verifying entitled beneficiaries can save both probate and Court of Protection professionals a huge amount of time and effort. Probate research really dovetails with the work being undertaken by those in Private Client teams up and down the land; in fact, all over the world.

## Court of Protection

A probate genealogist is also able to assist Court of Protection solicitors making Statutory Will applications by verifying the family trees and identifying existing or prospective beneficiaries in a discreet and empathetic manner. A further and often overlooked service that can also be offered by genealogist firms is access to 'living person' financial asset searches. At locally based Anglia Research, we have a wealth of experience in providing help and guidance on Court of Protection cases and are proud supporters of the Professional Deputies Forum.

## Unregulated Industry

The importance and relevance of probate genealogy firms is ever increasing, but

it surprises many to learn that it is an unregulated industry, with no set entry requirements. Therefore, reputation and professionalism are key, and most firms (though not all) have suitably qualified staff undertaking the research work.

In fact, Anglia Research employ more accredited genealogists, legally qualified and independently regulated staff than any other UK probate research company. We were delighted to recently be awarded the Best Probate Research Organisation of the Year at the illustrious and independent National Paralegal Awards held in Birmingham.

The takeaway message here would be: By using a probate genealogist, a legal professional is effectively 'outsourcing' elements of their work – there must be confidence that the work carried out by a genealogist is accurate, to a high standard, and legally sound.

## Summary

Probate genealogy is about so much more than just finding missing beneficiaries or reconstructing family trees – other services include assistance with asset reunification, financial asset and bankruptcy searches, Missing beneficiary indemnity insurance, and even assisting with a law firm's Unclaimed Client Funds obligations.

So next time you are faced with a not-so-straight forward case, do not be afraid to instruct a reputable probate genealogy firm such as Southport-based Anglia Research to carry out the heavy lifting for you.

# Assisting North West Law Firms for over 40 years



Finding  
Missing  
Beneficiaries



Family Tree  
Verification  
Service



Statutory  
Will  
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Financial  
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Tracing  
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Owners

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[legal@angliaresearch.co.uk](mailto:legal@angliaresearch.co.uk)  
01704 333 350



@angliaresearch



Anglia Research Services Limited

# Forthcoming Courses

DATE	TOPIC	SPEAKER
28/02/2023	Financial Orders: Law & Practice	Safda Mahmood
28/02/2023	Cohabitation: Law Practice	Safda Mahmood
07/03/2023	Service of the Claim Form	Nicky Carter
08/03/2023	Costs Conference 2023	Various
09 & 22/03/2023	Intro to Residential Conveyancing Intensive Training - 2 DAY	Richard Snape
14/03/2023	Criminal Law Update	Matthew Hickling
15/03/2023	Restrictive and Positive Covenants in Freehold Land	Richard Snape
21/03/2023	Pricing, performance and profitability	Peter Scott
31/03/2023	Personal Insolvency: A Practical Guide	Chris Beanland
19/04/2023	SRA Accounts Rules	Linda Lambert
26/04/2023	Commercial Property Conference 2023	Various

## Training events open to legal professionals nationwide

\*ONLINE events are recorded, so if you can't make the date/time, no problem!

Booking onto any of our online events means you will receive a link to access a recording of the event to watch at your leisure!

For full details, visit: [www.liverpoollawsociety.org.uk](http://www.liverpoollawsociety.org.uk)

## “Say Hello, Wave Goodbye”

At Liverpool Law Society we are saying ‘Hello’ to Microsoft Teams & ‘Goodbye’ to Zoom.

As of 1st March 2023, all our online training events will be delivered via Microsoft Teams. It should only mean a small change to you. Online training will still be accessed via a link & password, but you will just need to ensure you join via the app or via the web browser (using Chrome or Edge).

You may already be familiar with MS Teams, but if not, links below.

[Download app; Download Microsoft Teams Desktop and Mobile Apps | Microsoft Teams Web browser; Join a Microsoft Teams Meeting by ID | Microsoft Teams](#)



## 2023 Housing Disrepair Conference

Wednesday 8th February | 9.30am - 2.45pm | Online Via Zoom

Can't make the date/time or need to revisit the training? No problem, booking onto this event means you will receive a link to access a recording of the event at your leisure! The link will be sent within approx 72hrs of live broadcast & be available for approx. 3 months, to view as many times as you wish.

### Disrepair & Access

Louise Murphy, MSB

### Disrepair in long leasehold situations

Chris Larkin, 4-5 Gray's Inn Square Chambers

### Costs in Disrepair

Sarah Mansfield, Cullimore Dutton

### Social Housing Regulation bill and Awaab's Law

Kirsty Almond, Shelter

### Damp and Mould in Properties

Amy Cowap & Matthew Bown, Brabners LLP

### Mould Within Residential Buildings

Mike Franks, Franks Associates

**BOOK HERE**



## Financial Orders: Law & Practice

with Safda Mahmood

### Online/Recorded session

Live: Tuesday 28th February, 10am - 12.30pm

**This session will consider the various factors surrounding financial orders & the developments in the case law & statutory provisions.**

The topics covered will include amongst others, the following:

- Charman and Case Law Developments
- Short Marriages and High Wealth Cases
- Periodical Payments and Maintenance Pending Suit
- Inheritance, Gifts and Barder Principles
- Cohabitation Cases
- Conduct Arguments & more....

Competencies: B Level: Intermediate

**Can't make the date? No problem, booking onto this event means you will receive a link to access a recording of the event at your leisure! The link will be sent within approx 72hrs of live broadcast & be available for approx. 3 months, to view as many times as you wish.**

**\*\* [CLICK HERE TO SEE FULL DETAILS](#) \*\***



## Cohabitation: Law Practice with Safda Mahmood

### Online/recorded session

Live: Tuesday 28th February, 1.30pm - 4pm

The developments in this significant area of law will be considered with emphasis of the leading case law & statutory provisions. It will be of benefit to those delegates who seek to become more confident with how to run/defend a case through the courts involving trusts of land and Schedule 1 Children Act Matters.

The topics covered will include amongst others, the following:

- Joint Tenancies and Tenancies in Common
- Resulting and Constructive Trusts
- Trusts of Land and Appointment of Trustees Act 1996 – Applications
- Estoppel
- Drafting and Procedure
- Civil Procedure Rules
- Practice following *Stack v. Dowden*, *Kernott v. Jones and Barnes v. Phillips*
- Consideration of *Hudson v Hathway* 2022

Competencies: B Level: Intermediate

**Can't make the date/? No problem, booking onto this event means you will receive a link to access a recording of the event at your leisure!**

**[CLICK HERE TO BOOK](#)**



## Service of the Claim Form with Nicky Carter

### Online/Recorded session

Live: Tuesday, 7th March, 11am - 12pm

***The Claimant's most important job is to serve the claim form in accordance with the CPR, so how can it sometimes go so wrong?. This webinar will examine the ways in which Claimant solicitors can inadvertently fail to effect good service and the solutions that can resolve the issue.***

Covering:

- |                        |                         |
|------------------------|-------------------------|
| • Who to serve?        | • Alternative           |
| • Solicitors           | • What to serve?        |
| • How to serve?        | • Unsealed Claim forms? |
| • E-mail service traps | • Solutions             |
| • Companies Act        | • Extensions            |
| • Post and Personal    | • Relief from Sanctions |

Can't make the date/? No problem, booking onto this event means you will receive a link to access a recording of the event at your leisure! The link will be sent within approx 72hrs of live broadcast & be available for approx. 3 months, to view as many times as you wish.

**[CLICK HERE TO BOOK](#)**



## The 2023 Costs Conference

Wednesday 8th March 2023, 9.30am till 3.15pm

**Venue:** Online/Recorded session

*To be chaired by DJ Jenkinson & with this amazing line up of speakers;*

**Robin Dunne, Gatehouse Chambers**

**Gordon Exall, Kings Chambers**

**Dr Mark Friston, Hailsham Chambers**

**Andrew Hogan, Kings Chambers**

**Nick McDonnell, Kain Knight**

**David Pilling, Lpool Civil Law**

*Can't make the date/? No problem, booking onto this event means you will receive a link to access a recording of the event at your leisure!*

[CLICK HERE TO BOOK](#)



## Introduction to Residential Conveyancing

Intensive 2 Day Training course with Richard Snape

LIVE: 9th & 22nd March, both 10am – 4pm online

**This online course is aimed at support staff, newly qualified staff & those new to residential conveyancing or wanting to change their specialisation.**

It is designed with the following aims:

- To explain key land law principles sitting behind the residential conveyancing process examining residential leasehold and freehold conveyancing
- To introduce the Conveyancing Protocol and the various steps within the residential conveyancing procedure
- To introduce residential conveyancing forms and documentation and basic drafting issues including TA forms, Contracts, Transfers, and Land Registry forms
- To explain Land Registry procedure
- To identify issues surrounding client care & professional conduct
- To examine what can go wrong and how negligence claims arise

*Can't make the date/time or need to revisit the training?*

*No problem, booking onto this event means you will receive a link to access a recording of the event at your leisure! The link will be sent within approx 72hrs of live broadcast & be available for approx. 3 months, to view as many times as you wish.*

[CLICK HERE TO BOOK](#)



## Criminal Law Update with Matthew Hickling

Tuesday 14th March, 10am - 1pm

**Venue:** Online/Recorded session

**Suitable for general criminal practitioners, including police station representatives and higher rights criminal courts advocates.**

This ONLINE session will include relevant changes to legislation, rules, and guidance together with summaries and analyses of all recent judgments that are important to core criminal practice. Comprehensive notes incorporate the signposting of further study areas to expand your CCC/CPD further should you wish.

**In the time available, the session will include:**

- All that is relevant to keep general criminal practitioners up to date
- Recent legislative commencements and imminently pending legislation
- Important judgments analysed, summarised and explained
- The latest in sentencing, legal aid and criminal procedure
- Advising at the police station – safeguarding best interests

**Competencies:** A & B

*Can't make the date? No problem, booking onto this event means you will receive a link to access a recording of the event at your leisure!*

[CLICK HERE TO BOOK](#)



## Restrictive and Positive Covenants in Freehold Land

with Richard Snape

Wednesday 15th March, 1.30pm - 4.30pm

**Venue:** Online/recorded session

**Both restrictive and positive covenants are frequently met: over 70% of all freehold titles being subject to the former. This online course aims to look at the enforceability of such covenants. In addition, estate rent charges continue to be a major issue.**

Topics covered include:

- Enforceability of restrictive covenants
- The consequences of the Supreme Court decision in *Alexander Devine v Housing Solutions*
- Interpretation of restrictive covenants
- When to advise and when to insure
- The implications of the Court of Appeal decision in *Bath Rugby v Greenwood 2021*
- Enforceability of positive covenants
- Flying freeholds
- Estate rentcharges in freehold land

**Competencies:** B

*Can't make the date/time or need to revisit the training? No problem, booking onto this event means you will receive a link to access a recording of the event at your leisure! The link will be sent within approx 72hrs of live broadcast & be available for approx. 3 months, to view as many times as you wish.*

[CLICK HERE TO BOOK](#)



### Pricing, performance and profitability with Peter Scott

Tuesday 21st March, 12pm - 2pm

Venue: Online/recorded session

Pricing decisions made without adequate knowledge and where there is no performance management of the work to be carried out can lead to financial disaster. 'Competitive pricing' should involve pricing and managing work to deliberately gain a competitive advantage over rivals by providing clients with the services they want at prices clients regard as 'value for money'.

The topics to be covered will include:

#### Value pricing

- Understanding how clients view 'value for money'
- Positioning a law firm to provide value that clients care about
- Competitively pricing and managing different types of added value work
- Scoping and budgeting work – to manage risk and profitability

#### Developing scoping methodologies

understanding the importance of full-time recording for effective scoping  
budgeting work to achieve your profit margin  
use of templates

& more....

**Can't make the date?** No problem, booking onto this event means you will receive a link to access a recording of the event at your leisure! The link will be sent within approx 72hrs of live broadcast & be available for approx. 3 months, to view as many times as you wish.

**[CLICK HERE TO BOOK](#)**

## Liverpool Law Society welcomes LJMU students with new Partnership Scheme

We are delighted to announce that LJMU are the first university to take up a scheme offered to local universities, which gives their students unique access to legal training & a careers event. Their students now have access to a catalogue of online training events, access to face-to-face training events and will be able to attend a career's event with speakers from Liverpool Law Society. The students will enjoy opportunities to network with established, local legal professionals, gain a greater legal industry awareness and increase their employability.



T: 020 3781 7120

E: [fundraising@arthritisaction.org.uk](mailto:fundraising@arthritisaction.org.uk)

[www.arthritisaction.org.uk](http://www.arthritisaction.org.uk)

Registered Charity No. 292569

There are over 10 million people in the UK living with arthritis. No two people experience arthritis in the same way.

Arthritis Action has worked tirelessly for over 75 years to ensure people living with arthritis gain the knowledge and confidence to self-manage their condition and live life to the full. Whether that's a warm welcome at one of our local groups; someone at the end of the phone to provide advice; a tailored nutritional plan; or a consultation with one of our clinicians.

**Gifts in wills have been critical to our work and are the only way we will be able to reach the increasing number of people living with arthritis.**

**IF YOU'D LIKE TO LEAVE A LEGACY OF HOPE, PLEASE CONSIDER A GIFT IN YOUR WILL TO ARTHRITIS ACTION TODAY.**

# Social Media Highlights

Each month we will be bringing you a selection of the latest social media posts by Liverpool Law Society and its members.

CEL Solicitors recently welcomed Andy Grant into the firm as a keynote speaker. Andy served as a Royal Marine and at the age of 20, he lost his leg during a tour of Afghanistan. He is now a motivational speaker and has even achieved a world record of the fastest single leg amputee in the world.

**Jess Jones** @JessJones103 · 22 Jan  
Happy New Year #ChineseNewYear2023

22 743

**Glenville Walker and Partners** @Glenvillewalker · 24 Jan  
We're painting the town purple as we mark our 6th Birthday. Thanks to our team of lawyers and support staff that keep delivering our clients dreams and help grow and protect their businesses. As 2023 marks our 6th year in operation we welcome new Directors to the Board. 🍷💜

0:12 58 views 3 273

**Exello Law** @ExelloLaw · 19h  
Congratulations to our second group of Exello Pioneers - those trailblazing lawyers who were among the first in the UK to work as #consultantlawyers and who have been with the firm for 10+ years! And thank you to Helene Darroze @TheConnaught for a beautiful celebratory lunch.

5 118

**Morecrofts LLP** @Morecrofts · 17 Jan  
A perfect picture for a snowy day. This drawing from seven-year-old Gabby features as January in our Morecrofts 2023 calendar, which is full of artwork from our team's children.  
It seems Gabby predicted it might snow and it came true!  
#MorecroftsPeople

January 2023 1 3 189

**JMW Solicitors** @jmw Solicitors · 19 Jan  
We're thrilled to announce the return of our Charity Golf Day on the 17th of May!

Join us for a day of golfing, networking and fun while supporting two fantastic charities @cbituk & @headwayCL.

An event not to be missed, make sure you sign up by emailing sarah.horsley@jmw.co.uk

**JMW In Your Corner** @JMWInYourCorner · 19 Jan  
We're very excited to announce the return of the JMW Charity Golf Day - one of our favourite events of the year. Taking place on 17th May at @bramhall the friendly competition will also include a silent auction, raffle, food & drinks, and prizes! 🍷

Find out more below

2 423

**Stephensons Solicitors LLP** @SolicitorsLLP · 24 Jan  
Congratulations to Cameron Stubbs on your recent qualification as a solicitor and Katie Wilson, who has commenced her training contract within our regulatory department! Find out more about how our regulatory experts can help: [ow.ly/JTF50MyHnh](https://ow.ly/JTF50MyHnh)

1 111

**Carpenters Group** @CarpentersGroup · 25 Jan  
#TeamCarpentersGroup had an amazing time at the @iloveclaims Motor Claims Networking Lunch on Friday! 🍷

134

If you have an interesting tweet to share, why not send it to us: [studio@baskerville-e.media](mailto:studio@baskerville-e.media)



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